

EXHIBIT 3

STATE OF MINNESOTA DISTRICT COURT
COUNTY OF HENNEPIN FOURTH JUDICIAL DISTRICT
DIVISION I, MINNEAPOLIS

Guava, LLC,
Plaintiff, FILE NO: 27-CV-1220976
vs.
Spencer Merkel,
Defendant.

The above-entitled proceeding came duly on for hearing before the Honorable Tanya M. Bransford, one of the Judges of the above-named Court on January 25, 2013, at Hennepin County Government Center, City of Minneapolis, County of Hennepin, State of Minnesota.

APPEARANCES:

PAUL HANSMEIER, Attorney at Law, appeared for and on behalf of the Plaintiff, Guava, LLC.

MICHAEL DUGAS, Attorney at Law, appeared for and on behalf of the Plaintiff, Guava LLC.

JOHN STEOOE, Attorney at Law, appeared for and on behalf of the Plaintiff, Guava, LLC.

TRINA MORRISON, Attorney at Law, appeared for and on behalf of the Defendant, Spencer Merkel.

A P P E A R A N C E S

(continuing)

MARK SANTI, Attorney at Law, appeared for and on behalf of various John Does.

PAUL GODFREAD, Attorney at Law, appeared for and on behalf of various John Does.

DAVID CAMAROTTO, Attorney at Law, appeared for and on behalf of Qwest Communications, Embarq Communications, Century Tel Broadband Services, Inc. and Midcontinent Media, Inc.

EDWARD SHEU, Attorney at Law, appeared for and on behalf of John Doe, IP Address 17319225244.

Lynn R. Burkett, Official Court Reporter

Kimberlee Shelton, Law Clerk

1 (WHEREUPON, the following proceedings were duly
2 had.)

3 THE COURT: Okay we're here in the case of Guava,
4 LLC vs. Spencer Merkel and there are numerous motions to
5 quash subpoenas. Could the attorneys please identify
6 yourselves and indicate who you're representing?

7 MR. SANTI: Good morning, Your Honor, Mark Santi
8 for various John Does. I've included their IP address in the
9 papers.

10 THE COURT: And I'm sorry you have to spell your
11 name.

12 MR. SANTI: Sure, Santi, S-a-n-t-i, Mark with a
13 K.

14 MR. GODFREAD: Good morning, Paul Godfread, G-o-
15 d-f-r-e-a-d, appearing on behalf of several other different
16 John Does also making Motions to Quash.

17 THE COURT: Okay you know it's going to be
18 impossible for me to keep that straight which John Doe who's
19 representing, but anyway.

20 MR. GODFREAD: Identified by IP addresses if you
21 like I can recite that list.

22 THE COURT: That's okay.

23 MR. GODFREAD: Thank you, Your Honor.

24 MR. CAMAROTTO: Good morning Your Honor, David
25 Camarotto, C-a-m-a-r-o-t-t-o, for Bassford & Remele. I can

1 tell you the names of my clients they're internet service
2 providers and they're Qwest Communications, Embarq
3 Communications, Century Tel Broadband and Midcontinent
4 Media.

5 MR. SHEU: Good morning Your Honor, Edward Sheu
6 from Best and Flanagan on behalf of one John Doe, IP Address
7 17319225244.

8 THE COURT: And could you spell your last name,
9 sir?

10 MR. SHEU: S-h-e-u.

11 THE COURT: S-h-e-u?

12 MR. SHEU: That's correct, Your Honor.

13 THE COURT: Thank you, Mr. Sheu.

14 MS. MORRISON: Good morning, Your Honor, Trina
15 Morrison on behalf of Spencer Merkel.

16 MR. STEOOE: Good morning, Your Honor, John
17 Steoe, J-o-h-n, S-t-e-o-o-e, on behalf of Plaintiff Guava.

18 THE COURT: And aren't you, didn't I sign to
19 allow you to appear In Forma Papyrus not In Forma Papyrus
20 proceed Pro Hac Vice?

21 MR. STEOOE: Yes, Your Honor.

22 THE COURT: So you're not licensed in Minnesota?

23 MR. STEOOE: That's correct I'm licensed in the
24 State of Illinois.

25 THE COURT: Okay.

1 MR. STEOOE: And just for clarification we also
2 have a pending Motion to Strike.

3 MR. HANSMEIER: Good morning Your Honor, Paul
4 Hansmeier, H-a-n-s-m-e-i-e-r, on behalf of Plaintiff Guava,
5 LLC.

6 MR. DUGAS: Michael Dugas, D-u-g-a-s, appearing
7 on behalf of Plaintiff Guava, LLC.

8 THE COURT: So why do you have three all three of
9 you are going to speak, why do you have three lawyers
10 representing the Plaintiff?

11 MR. STEOOE: No, I'm primarily going to speak
12 there's no significant reason why associate counsels here.

13 THE COURT: All right, let's see I'll start with
14 the named third-party that is objecting so I'll just start
15 with you, Mr. Camarotto.

16 MR. CAMAROTTO: Thank you, Your Honor. These are
17 some unusual facts that we have to present before the Court
18 and while we filed our motion when we filed our Motion to
19 Quash we were simply challenging the validity of the motions
20 themselves. In between filing the initial motion and our
21 Reply Brief, some facts came to light that raise some
22 threshold issues before the Court and I'd like to raise
23 those first if that's all right with Your Honor?

24 THE COURT: Right because one of them is whether
25 we have jurisdiction to even be here.

1 MR. CAMAROTTO: Absolutely, Your Honor.

2 THE COURT: And I think jurisdiction is something
3 that the Court needs to consider.

4 MR. CAMAROTTO: Absolutely, Your Honor. I'd
5 first like to talk about this agreement between or this
6 supposed agreement between Defendant Spencer Merkel and
7 Plaintiff Guava. If there's an agreement that Guava is not
8 going to persecute Mr. Merkel that they're not seeking
9 damages from him, then we're only here for the purpose of
10 third-party discovery.

11 THE COURT: Okay, but they said that they don't
12 have an agreement so why don't we just go to the--and I
13 don't know whether they do or not except for your somebody
14 in your office talked to Ms. Morrison.

15 MR. CAMAROTTO: Yes, Your Honor, I'm not speaking
16 to the actual fact of the agreement.

17 THE COURT: And so in fact that Ms. Morrison was
18 a witness and that sounds like a problem.

19 MR. CAMAROTTO: And I can move past that argument
20 if you like to simplify the Res Judicata arguments as it
21 relates to that information as well.

22 THE COURT: Okay but there's different parties so
23 I'm trying to figure out how Guava, LLC is the same as
24 whomever these other people were. Mr. Merkel.

25 MR. CAMAROTTO: As are we, Your Honor.

1 THE COURT: Okay.

2 MR. CAMAROTTO: As a background, Mr. Merkel was
3 identified as an individual who utilized his computer to
4 access some copyrighted material and that material was owned
5 by Hard Drive Productions, he was sent a demand letter from
6 Hard Drive Productions which indicated we have your IP
7 address, we know which movie you downloaded, we know the
8 date upon which you downloaded it. We're going to initiate
9 a lawsuit against you for copyright infringement in Federal
10 Court in Illinois. You have an option to pay \$3,400.00 if
11 you like to resolve your case.

12 THE COURT: So you sent that information?

13 MR. CAMAROTTO: Absolutely Your Honor, that
14 settlement letter is attached to my affidavit.

15 THE COURT: Yep, okay so I read all that.

16 MR. CAMAROTTO: My Reply Brief. When inquiring
17 about this litigation Ms. Morrison disclosed to me that
18 Guava or that Hard Drive Productions Prenda Law, who
19 represents Hard Drive Productions approached Mr. Merkel and
20 said there's another manner in which you can settle your
21 claim. You can agree to be sued and we can provide you with
22 the name of a lawyer who will defend you in Minnesota. Make
23 no mistake Mr. Merkel doesn't live here he lives in
24 Beaverton, Oregon.

25 THE COURT: Okay so let's just go to that point

1 first. Who's speaking on behalf of the Plaintiff or no for
2 the Defendant, Ms. Morrison?

3 MS. MORRISON: Yes, Your Honor.

4 THE COURT: Where does your client live?

5 MS. MORRISON: Beaverton, Oregon.

6 THE COURT: Now we'll move to the Plaintiff. So
7 why are we here?

8 MR. STEOOE: Well, Your Honor, first of all, I'm
9 not sure how there's any relevance to another matter with
10 another Plaintiff that I don't represent.

11 THE COURT: I just want to know if Mr. Merkel is
12 a resident of Oregon and where is Guava, LLC Incorporated?

13 MR. STEEOE: Well, I believe Mr. Merkel is a
14 resident of Oregon.

15 THE COURT: So my question is, why are we here
16 tell me what jurisdiction is?

17 MR. STEOOE: Sure.

18 THE COURT: Okay can you tell I have a jury
19 trial. I have four lawyers on this jury trial. I told the
20 jury to be back at 9:30 so we're going to need to get to the
21 point.

22 MR. STEOOE: Sure, Your Honor. Well, first of
23 all, jurisdiction is an issue that can be reviewed by
24 obviously the Judge we need to make sure jurisdictions
25 proper, but first of all that's something that can be waived

1 by the parties and it certainly has been in this case.

2 THE COURT: Okay so you admit that we don't
3 really have jurisdiction in Minnesota because I can dismiss
4 based upon that alone?

5 MR. STEOOE: No, I'm not saying we don't have
6 jurisdiction.

7 THE COURT: Well you just said you're waiving it.

8 MR. STEOOE: No, I'm saying--

9 THE COURT: So tell me right now how we have
10 jurisdiction in this District Court, State District Court in
11 Minnesota?

12 MR. STEOOE: Sure. Much of the action that
13 occurred in this sharing of the information and the acts
14 that we allege happened in Minnesota with and as many of the
15 witnesses and people involved are Minnesota residents and
16 the acts are happening obviously through servers and the
17 internet and it can in be as many states involved where this
18 was occurring. So obviously we could have there's other
19 jurisdictions we also could have filed this Complaint in but
20 Minnesota's certainly one of the jurisdictions that we--

21 THE COURT: Okay so where is Guava, LLC as a
22 limited liability company where is their headquarters?

23 MR. STEOOE: They have an office in Las Vegas.
24 They're also based out of I believe they're in Nevis.

25 THE COURT: Where is Nevis?

1 MR. STEOOE: It's an Island in the Caribbean.

2 THE COURT: As opposed to a little spot in
3 northern Minnesota?

4 MR. STEOOE: Correct. Correct, Your Honor,
5 correct.

6 THE COURT: I'd rather be from the Islands too.

7 MR. STEOOE: I would too. I would too.

8 THE COURT: Okay. All right so the Plaintiff's
9 Office is out of Las Vegas did you just say?

10 MR. STEOOE: They have an office there.

11 THE COURT: And do they have any presence in
12 Minnesota?

13 MR. STEOOE: It's my understanding that they do
14 have some computer equipment and various offices and one of
15 the places would be Illinois and Las Vegas.

16 THE COURT: Okay so and Mr. Merkel lives in
17 Oregon, Beaver--

18 MS. MORRISON: Beaverton, Oregon.

19 THE COURT: Beaverton. Okay I'm not familiar
20 with Oregon except for Portland then. All right so then why
21 are we here?

22 MR. STEOOE: Well because the location and
23 progress verifying various activities were trying to show
24 that much of the activity, or certain amounts of the
25 activity, was occurring in Minnesota so it's the acts

1 themselves that are occurring in Minnesota.

2 THE COURT: Okay so the third, the people who
3 aren't parties who allegedly--I need the underlying facts
4 here because this is very confusing to me. You're saying
5 that these that--Mr.-- you allege in your Complaint why
6 don't you summarize for me what you alleged in your
7 Complaint that Mr. Merkel was in civil conspiracy with all
8 these unknown potential John Doe third-parties for hacking
9 into Guava's computer stuff?

10 MR. STEOOE: Yes.

11 THE COURT: And illegally getting their
12 pornographic stuff?

13 MR. STEOOE: Well we're not alleging that they
14 accessed their movies they have other data and materials
15 such as user lists, passwords and so on that they can use to
16 access veracious websites.

17 THE COURT: Okay so I thought when this other
18 gentlemen was first talking that you were concerned because
19 all these unknown third-party people were potential hackers,
20 hacking into unknown innocent consumers' personal--

21 MR. STEOOE: --information.

22 THE COURT: Information.

23 MR. STEOOE: Right.

24 THE COURT: And that's why this was urgent you
25 needed to get to this right away?

1 MR. STEOOE: Yes, because we store the as we
2 listed in the emergency motion there are credit card
3 information, address, private data on the servers because
4 they post all these membership sites where someone signs up,
5 pays with a credit card and so on so by accessing these
6 servers they're obviously getting access to people's private
7 data and obviously I'm sure this Court's aware that this
8 happens on a regular basis where hackers you know they break
9 into computer systems and compromise the data that's in
10 there. It's not necessarily just a matter of stealing
11 movies.

12 THE COURT: Okay you may sit down. Go ahead, Mr.
13 Camarotto.

14 MR. CAMAROTTO: Thank you, Your Honor. To
15 address some of the points that Mr. Steeoe just made.
16 First, the Complaint does not allege that any of the acts of
17 conspiracy took place in Minnesota. There is no affidavit
18 in the record or provided as a part of these motions that
19 state that any of these alleged conspiracies took place in
20 Minnesota. That's a statement by Mr. Steeoe today. There's
21 no support for that. They say they have agents, they say
22 they have software that tracks all of this, they're Geo
23 location and I can tell you that we have the same Geo
24 location and that three out of the four of my clients have
25 no connection, none of the ISP's sought are in Minnesota so

1 to state that--

2 THE COURT: So only Qwest?

3 MR. CAMAROTTO: I beg your pardon?

4 THE COURT: Only Qwest?

5 MR. CAMAROTTO: Absolutely. There are a minor
6 number of unidentified individuals who have IP addresses in
7 Minnesota. So for Mr. Steeoe to say my understanding is a
8 lot of this took place in Minnesota there's no support for
9 that statement.

10 Second, as we're talking about Guava, LLC and
11 where it's incorporated and where it does business, Guava,
12 LLC is not registered with the Secretary of State to do
13 business in Minnesota. As such, under statute, Minn. Stat.
14 § 322b.94, before a limited liability company transacting
15 business in this State may not maintain any action, suit or
16 proceeding in any court in this state until it possesses a
17 Certificate of Authority. No such Certificate of Authority
18 has been presented. There's no indication that Guava's
19 licensed to do business here. So again, we've got a foreign
20 company not licensed to do business here using the Court to
21 sue a Beaverton, Oregon resident. That's all we got here.
22 That's the jurisdictional issue for the Court to determine.

23 THE COURT: Okay, you can go to the next one
24 because at this point I think that would take care of
25 everything else. I would dismiss for lack of jurisdiction.

1 Do you have some bases to show why Guava, LLC is either a
2 Minnesota, licensed to do business in Minnesota or
3 authorized to bring action.

4 MR. HANSMEIER: Your Honor, the statute that
5 opposing counsel references has a pre-requisite to having
6 any relevance in this case and the triggering fact in the
7 statute is transacting business.

8 THE COURT: So if you're alleging that they
9 didn't transact any business in the state then why are we
10 here?

11 MR. HANSMEIER: The key is not transacting
12 business. The term transacting business itself a highly
13 technical term it requires--

14 THE COURT: Tell me the statute number again?
15 Tell me the statute number.

16 MR. CAMAROTTO: Yes, Your Honor, § 322b.94.

17 MR. HANSMEIER: And if you review the statute you
18 see that there are many things that would normally fall
19 under the common definition of transacting business or when
20 you think of transacting business and, for example, and I
21 don't have the statute in front of me, but I've actually
22 done quite a bit of work in this area and simply having an
23 office is not transacting business or having bank accounts
24 is not transacting business and certainly I would suggest
25 that there was no, there was no court holding in existence

1 that would say being the victim of a crime constitutes
2 transacting business.

3 THE COURT: Well then why don't you go to the
4 County Attorney's Office or one floor up?

5 MR. HANSMEIER: I'm sorry?

6 THE COURT: Why don't you go as a victim to the
7 County Attorney's Office, they're one floor up, and say
8 we've been victimized? They do research and they and they
9 prosecute cases. I've had cases like well similar where
10 they get people for white collar crime or for theft of for
11 whatever you're alleging.

12 MR. HANSMEIER: Absolutely, Your Honor, and that
13 is something we are exploring but at the same time the
14 statute that we are prosecuting this case under does have a
15 private right of action and frankly the process of going
16 through and going to the County Attorney's Office and having
17 them research and so forth and so on, well, frankly most of
18 the data that they would require to do their case would no
19 longer exist by the time they were able to make a decision
20 one way or another and further, our client's business faces
21 an exceptional threat from this activity.

22 THE COURT: What is that?

23 MR. HANSMEIER: Well if their computer servers
24 have no integrity and their information has no integrity,
25 people aren't going to be very excited about signing up from

1 the sites when they're using them to now being distributing
2 all over the internet.

3 THE COURT: Okay. So you're saying that \$
4 322b.94 doesn't apply because you were the victim of theft?

5 MR. HANSMEIER: It does not apply because Guava,
6 LLC was not transacting business in the State of Minnesota.
7 It's only from a limited liability company that is
8 transacting business that cannot bring a suit or that
9 requires a Certificate of Authority before bringing a suit.

10 THE COURT: Okay Mr. Camarotto, anything else you
11 want to go to the merits of the Motion to Quash?

12 MR. CAMAROTTO: Sure. One more point on the Res
13 Judicata, Your Honor, if they had an agreement in Hard Drive
14 Productions case that they would dismiss any action against
15 Spencer Merkel and if he agreed to be sued in Minnesota,
16 look at the Complaint filed by Guava it does not contain a
17 date or a time or a location in which Mr. Merkel is alleged
18 to have breached these proprietary computer systems and I'll
19 present to the Court that if it's the same as that was
20 presented in the Hard Drive Productions case that is the
21 accessing the movie Immature Allure by IP address
22 24.21266.72, if on July 6, 2011, that's specific information
23 that they have the ability to locate. If it's the same
24 information that's the basis for this lawsuit, then the
25 claim is barred it's already been litigated.

1 MR. STEOOE: And Your Honor, I would like to
2 respond. Counsel's used the word if about 12 times then.
3 Since none of that is true we can just move on and ignore
4 those. This case is completely different than anything that
5 was brought by a different party in a different time zone
6 against Mr. Merkel. So I'd like to I think it's appropriate
7 to stick to this case and not bring up hypotheticals about
8 another Plaintiff that I--

9 THE COURT: Well there could be a concern though
10 with regard to Ms. Morrison so I think I might need to have
11 Ms. Morrison stand and be sworn in.

12 TRINA MORRISON,

13 after having been first duly sworn, was
14 examined and testified as follows:

15 THE COURT: Thank you. So Ms. Morrison, there
16 are some allegations in here that says that you talked to an
17 attorney--well, first of all, state your full name for the
18 record.

19 MS. MORRISON: My name is Trina Morrison.

20 THE COURT: Spell your first and last name.

21 MS. MORRISON: T-r-i-n-a, M-o-r-r-i-s-o-n.

22 THE COURT: And you are an attorney licensed to
23 practice law in the State of Minnesota?

24 MS. MORRISON: I am, Your Honor.

25 THE COURT: Pardon me?

1 MS. MORRISON: I am, yes.

2 THE COURT: And since when?

3 MS. MORRISON: Since May Twenty Eleven.

4 THE COURT: Okay and so your friends and you
5 graduated from law school with Mr. Dugas?

6 MS. MORRISON: I did, Your Honor.

7 THE COURT: There's nothing illegal about
8 practicing against someone that you went to law school with
9 many of us do that, right?

10 MS. MORRISON: Correct.

11 THE COURT: Okay. So tell me how you got to have
12 this Mr. Spencer Merkel as a client and whether or not there
13 was any agreement?

14 MS. MORRISON: Your Honor, I have an affidavit
15 from my client that can speak to much of this information,
16 but the basic story is--

17 THE COURT: Did you submit that affidavit I
18 didn't see it?

19 MS. MORRISON: I have not I have it with me I
20 just received it late last night from my client.

21 THE COURT: Okay.

22 MS. MORRISON: So I'd be happy to present it to
23 you now if you like?

24 THE COURT: Well I want to hear from you first.

25 MS. MORRISON: Right.

1 THE COURT: But I can look at that statement of
2 the same time, have you shown it to all opposing counsel?

3 MS. MORRISON: Mr. Carmarotto has seen it but
4 opposing counsel has not seen it. I have with me only two
5 copies.

6 THE COURT: Okay well I'll take the original.

7 MS. MORRISON: May I approach?

8 THE COURT: You may.

9 MS. MORRISON: It is a scanned copy as my client
10 lives in Oregon.

11 THE COURT: Okay go ahead.

12 MS. MORRISON: The way I became involved in this
13 case is Mr. Hansmeier and Mr. Dugas had approached me with
14 an offer of they had these types of cases, they had pro se
15 Defendants whom they had much rather have represented
16 because it's easier to work with another lawyer than a pro
17 se Defendant which is understandable and I said I was
18 interested in gaining the experience so they knew that I was
19 potentially willing to be a pro bono attorney in one of
20 these cases. Mr. Merkel contacted them upon receiving the
21 Hard Drive Productions, Inc., letter saying yes I downloaded
22 the video, I am interested in finding a way to settle this
23 case because I do not have \$3,400.00 to pay you. I just, he
24 doesn't have that kind of money, Your Honor, he lives
25 essentially at the poverty line which is why he is In forma

1 Papyrus in this suit. Before I was involved in the case
2 they said essentially well we don't know any attorneys in
3 Oregon but if you're interested we could sue you in
4 Minnesota and we know a potential pro bono attorney for you.
5 He agreed. There was--he also discussed the agreement with
6 them that was he would agree to be sued, they would get the
7 BitTorrent Law from his computer, which would supposedly
8 corroborated IP addresses that that they had already
9 observed using these various websites and they would then
10 drop the case against him.

11 THE COURT: Okay and I've had a chance now to
12 look at his affidavit so it sounds like he thought he was
13 going to be sued by Hard Drive Productions and all of a
14 sudden he was sued by Guava, LLC and that he--

15 MS. MORRISON: Correct, there was also the brief
16 that Prenda Law would be bringing the suit as opposed to
17 Alpha Law Firm. There's been some bait and switch you might
18 call it in this case.

19 THE COURT: Okay who wants to speak on behalf of
20 Guava?

21 MR. STEOOE: Well, Your Honor, I'm obviously
22 trying to read this as fast as I can here.

23 THE COURT: Okay that's okay. Ms. Morrison, you
24 can be seated. I want to hear briefly from either Mr.
25 Camarotto or any of these other these other John Doe's with

1 regards to the Motion to Quash.

2 MR. CAMAROTTO: Sure, I'll make it very brief,
3 Your Honor. When Mr. Steooo says these are just different
4 cases and you should ignore what he says because they're
5 different. Again, that's a statement by a lawyer in court
6 without any support in affidavit, any support in the record.
7 They could have gotten something from Guava they could have
8 told us a days in which Spencer Merkel is alleged to breech
9 their system. They choose not to say that they choose to
10 say ignore what they say. I'll move on to the propriety of
11 the subpoenas themselves.

12 THE COURT: Thank you.

13 MR. CAMAROTTO: The information sought has to be
14 relevant, Your Honor. There's no indication that there are
15 any ties to Spencer Merkel given the information that
16 they're seeking. They say they're trying to find the co-
17 conspirators for Mr. Merkel for this alleged hacking scheme.
18 As shown in the affidavit there is been no discovery in this
19 case. This case is 90 days old and they haven't even asked
20 Mr. Merkel the head of his hacking scheme for his computer
21 or for discovery or deposition. That's not why they're
22 seeking discovery they're looking for this third party, non-
23 party discovery to identify more targets. They're on a
24 fishing expedition, Your Honor. I'm summarizing my
25 arguments in light of your time constraints.

1 THE COURT: Right because I've already read them
2 I just wanted to make sure that you had an opportunity to
3 speak.

4 MR. CAMAROTTO: Yes, there's no indication that
5 there's any jurisdiction over these alleged coconspirators
6 they're from 20 different states. These claims are
7 preempted by federal law. If the proprietary information
8 that has been accessed is the same as which is in the Brenda
9 Law letter, the brand letter from Mr. Merkel from September
10 26, 2012, and he's alleged to have accessed a pornographic
11 movie that has a copyright then federal preemption law. I'm
12 sorry federal copyright law preempts the several conspiracy
13 theory, that's being forwarded before the Court here and,
14 finally, this is discovery for improper purpose. They're
15 simply looking for settlement targets. That's what they've
16 done in the past that's what they're doing now. Mr. Steoee
17 may stand up and say ignore these facts but we have to look
18 at the purpose for the litigation and if the purpose for the
19 litigation is only to seek non-party discovery then that
20 discovery can't be had, Your Honor. I'll rest on my written
21 submissions, thank you.

22 THE COURT: Thank you. Okay Mr. Santi.

23 MR. SANTI: Thank you, Your Honor, I'll be very
24 brief. I have not read the affidavit that was submitted
25 today. I've heard reference to a bait and switch. I would

1 note as Your Honor knows Rule 12.06 Minnesota Rules of Civil
2 Procedure permits the Court on its own volition to strike a
3 pleading as a sham and the cursory review of the Complaint
4 shows that it's extremely vague and facts that arisen by
5 affidavits filed by officers of the Court and it sounds like
6 today an affidavit filed by the Defendant that perhaps the
7 pleading is a sham. Again I have not yet read the
8 affidavit.

9 Speaking to merits of the protective order, we
10 cited a case that says that the protections of the Civil
11 Rules of Procedure should be applied liberally to protect
12 people from annoying and embarrassment and harassment and I
13 pulled the 2007 census figures that say the average American
14 household is 2.65 number so when this subpoena goes to a
15 household and if you factor in people using open Wifi's and
16 you factor in guests in a household there's maybe a 30
17 percent chance that even if the infringement occurred, the
18 federal copyright infringement is preempted even if it's
19 occurred there is a 70 percent chance you got the wrong
20 person. So I think there's a very high chance of undue
21 burden, Your Honor, thank you.

22 THE COURT: Thank you. Mr. Godfread, do you have
23 anything you wish to add?

24 MR. GODFREAD: I'll keep it very brief. I think
25 I just mostly like to echo what Mr. Santi and Mr. Camarotto

1 said, but I'd just also like to note this week it seems like
2 the pattern of abusing discovery to demand money from people
3 identified to be the real purpose. In your Order that
4 authorized discovery in this case you had limited it to
5 using the information solely for the purpose of this case,
6 but it seems like the pattern has continued as Prenda and
7 Alpha have done in the past. Once these people are
8 identified the real purpose is to see if they'll pay them.
9 I apologize I did not have adequate time I've been called by
10 additional prospective clients who have told me essentially
11 yes in this very Guava and Merkel, Guava v. Merkel case
12 people have received letters threatening them that if they
13 must protect their information, but making no demand.

14 MR. STEOOE: Your Honor, I would object this is
15 hearsay from some mysterious person that he's saying he
16 didn't have time to get their substantial information from.
17 How am I supposed to respond to what he says someone said to
18 him over the phone?

19 THE COURT: Well I have these other letters from
20 other people that I think are probably unrepresented ISP
21 numbers.

22 MR. STEOOE: We attached the letter that we've
23 sent out to some of the witnesses and multiple pleadings in
24 this case which we stand by. We don't demand any kind of
25 money, we don't try to tell them they have to settle.

1 MR. GODFREAD: Your Honor.

2 MR. STEOOE: And obviously opposing counsel
3 sometimes likes to bring in letters from other cases in
4 which we are about to sue somebody and we go ahead and sue
5 them. We've sued hundreds. I'm personally aware of
6 hundreds of individual cases in which we've sued
7 individuals, named them, served them and moved forward with
8 them. So in those cases yes we will send a, you know, this
9 is letting you know we're about to sue you if you don't wish
10 to settle which is totally fine. In this case is a very
11 different letter that we attached to our pleadings and will
12 stand by that letter and says this is what's going on, this
13 is the case and you'll see the one-page letter has
14 absolutely no reference to money, settlement or whatever.

15 MR. GODFREAD: Your Honor, if I may?

16 THE COURT: Go ahead.

17 MR. GODFREAD: Mr. Steooe's correct on that point
18 what he's omitting is that when unrepresented parties call
19 the phone number of the Anti-Piracy Law Group they're told
20 by whoever's picking up the phone call either pay \$4,000 or
21 we'll see you in court. This would imply to me that the
22 purpose of these is not to find these people to be
23 witnesses, but to find these people to be targets for
24 additional attempts to extract money from them. This is
25 what Prenda Steel Alpha have done. This seems to be the

1 only case they bring. So with that, I'll adapt the
2 arguments as raised by Mr. Santi and Mr. Camarotto. The
3 purpose of this litigation the purpose of these subpoenas is
4 only to find people to ask money from them.

5 MR. STEOOE: Your Honor, obviously there's a
6 lot--

7 THE COURT: Just a minute I'm not ready to hear
8 from you yet. Mr. Sheu, did you have anything to add?

9 MR. SHEU: Just briefly, Your Honor, thank you.
10 I agree with and adopt the arguments by the other John Doe
11 counsel and Qwest counsel. I would just highlight for Your
12 Honor again the statute we talked about before § 322b.94.
13 It requires a Certificate of Authority for a foreign
14 liability company to do business in this State and to bring
15 a lawsuit. The comment made earlier that oh, that's only
16 for foreign companies that are doing business here doesn't
17 make any sense for a company that's not doing business here
18 has the right to access the Court's that doesn't make any
19 sense, that's not how it reads. There's a good reason this
20 isn't a technicality, Your Honor. The foreign company has
21 to certify to the Secretary of State when they file this
22 request for Certificate of Authority. I am a lawful
23 company, I exist somewhere, I haven't been dissolved and so
24 they even though they've been on notice of this deficiency I
25 don't know how many weeks, I would have thought today they

1 would show up with a certificate saying we paid our \$70
2 bucks h ere we are we have the right to be here. They
3 didn't. They don't want to make that certification to the
4 Minnesota Secretary of State and they don't have access to
5 the Courts. Thank you.

6 THE COURT: Okay thank you. Mr. Steooe.

7 MR. STEOOE: Your Honor, I'll address most of
8 these issues except for the one just raised by Mr. Sheu, but
9 I think that there's some things being Defense Counsel
10 purposely left out. Our client is the victim. They're the
11 ones that had their computer systems hacked and so no and so
12 what's happening here and I've been standing up in front of
13 Judges on these types of cases for several years and at
14 least one hundred and some odd cases.

15 THE COURT: Okay just tell me why in your
16 Complaint you don't say like when it was hacked and where it
17 was hacked and the date it was hacked and how it was hacked?

18 I don't see any of that. I just see--

19 MR. STEOOE: Well--

20 THE COURT: --vague. I just see date. I don't
21 see year, I don't see a place. I don't see anything.

22 MR. STEOOE: Well because it's my understanding
23 and I'm not the technical side of this and obviously we have
24 juniors with you know the forensic evidence and so on, but
25 we don't know all that information yet. We don't have the

1 exact details of every time different things have occurred
2 because we're at the early threshold stages of discovery and
3 that's what I was trying to get at here. There's a lot of
4 throwing out all kinds of conspiracy theories and different
5 statements to try to detract from the simple fact that these
6 people don't want to be identified because they're caught
7 doing something wrong.

8 THE COURT: Okay but wait. So this was filed on
9 October 17th, today is January 25, what discovery have you
10 done to find out this information?

11 MR. STEOOE: We've sent out the subpoenas that--

12 THE COURT: I mean from Mr. Merkel?

13 MR. STEOOE: Well the information a decent amount
14 of information that we have needed from Mr. Merkel we don't
15 even know what the totality of it is yet because we need to
16 know who else he was involved with, we need to know more
17 data and who is all the people that were allegedly with him.

18 THE COURT: Okay but one point that Mr.
19 Camarotto, if I pronounced his name right, made kind of made
20 sense to me was why wouldn't you get his computer or you
21 know request documents or however you access electronic
22 data, get his hard drive, why wouldn't you start there to
23 see every place that he had contacted?

24 MS. HANSMEIER: Your Honor, if I may, I have a
25 little more background on technical side. So, you know,

1 these guys are trying to say this is a BitTorrent case and
2 that's part of the confusion they're trying to create here.
3 There's different types of cases they're BitTorrent cases
4 and there's hacking cases. In hacking cases or BitTorrent
5 case I'll start with those.

6 THE COURT: What is a BitTorrent case I don't
7 know what a BitTorrent case is?

8 MR. STEOOE: So that appears file sharing you
9 download something from the internet.

10 THE COURT: Okay.

11 MR. STEOOE: In a BitTorrent case it would be
12 logical and helpful to get the computer right away. The
13 reason why it would be helpful, logical and helpful to get
14 the computer right away because you see the copyrighted file
15 on there you would see BitTorrent files you would see a lot
16 of hallmarks of the activity. In a hacking case on the
17 other hand, there's very little that we would expect to even
18 find on his computer. In a hacking case the main evidence
19 is on the main technical forensic evidence would be on the
20 computers or well the servers that were hacked into and so
21 and frankly you wouldn't necessarily know exactly what to
22 look for. In a BitTorrent case you know what kind of file
23 to look for you know what kind of software they have, when
24 they're doing it. In a hacking case you're not going to
25 have any of that information at the threshold of discovery.

1 So once you collect any male put the puzzle pieces together
2 and say who's really associated with these IP addresses is
3 the persons who's IP addresses it was that was hacking or
4 someone hacking their computer and route the traffic through
5 a variety of computers through the eventual hacking target
6 as a way to mask their identities.

7 THE COURT: I'm not real technological but I'm
8 assuming that you'd still want to, I don't know, for
9 instance depose or send some questions to the Defendant.

10 MR. HANSMEIER: Absolutely.

11 THE COURT: And find out what all he did or
12 didn't do as the basic starting point.

13 MR. HANSMEIER: Well actually, Your Honor--

14 THE COURT: And I don't understand why you
15 wouldn't want to be able to access his hard drive or take
16 the computer and use your, have your forensic people analyze
17 it to see whether it had been hacked or not.

18 MR. HANSMEIER: Again, his computer is doing the
19 hacking it hasn't been hacked into necessarily.

20 THE COURT: But wouldn't it show traces? I mean
21 my computer, you know, how you can go back once you go into
22 something you can tell where you've been, wouldn't it show
23 traces?

24 MR. HANSMEIER: Well the point I would make about
25 the deposition so for example we took his deposition right

1 now and we would say well, were you collaborating with these
2 other IP addresses right now and he'd say no. And we would
3 say okay, well thanks, that's all we can do but if for
4 example we've had an opportunity to search the pins, get the
5 identities of these other people, talk with them and say
6 what do you know about this Spencer Merkel guy? Are you
7 aware of him? Are you familiar with him? Can you tell us
8 whether your computers been hacked into or routed into or
9 anything else? Then when we're deposing Mr. Merkel we can
10 say did you collaborate with these other IP addresses? No.
11 Well, please explain this evidence that shows that you were
12 passing information through these computers and are you
13 familiar with these guys and so forth and so on. It's not
14 going to be a very effective deposition at this threshold
15 stage.

16 THE COURT: Okay is there anything further, Mr.
17 Steoee?

18 MR. STEOOE: Yes.

19 THE COURT: You have like a couple of minutes.

20 MR. STEOOE: Oh but yes, Your Honor. I haven't
21 addressed any of the items raised by the other parties. The
22 Rule 45 issue well first let me address this issue of this
23 affidavit. Obviously just reading it my understanding is
24 that you know I have been involved in other cases where the
25 information does come back after we start doing information

1 or seeking subpoenas and so on and there's not a lot of
2 evidence for us to move forward on and then of course we
3 would cease to you know pull a case or depending on the
4 strength of the case et cetera several or whatever. There
5 is no deal, so to speak, that I'm aware of that has been any
6 evidence of. Now obviously there's an affidavit now from
7 Mr. Merkel saying that he thinks that there's a deal, but I
8 would respectfully suggest that obviously opposing counsel
9 is truly opposing counsel she'd obviously representing her
10 client and trying to get out from under this lawsuit which
11 but the reality is that we don't think that there's a deal.
12 The client certainly not agreed to any deal because they're
13 moving forward and aggressively pursuing not just this one
14 person but looking at the whole conspiracy which is I say
15 why it's important to understand these people don't want to
16 be caught just like bank robbers would prefer not to give
17 the police their identity because they don't want to be in
18 trouble for what they've done. So all we are asking for at
19 this early threshold stage is basic information. It's
20 certainly not protected by the First Amendment. In fact
21 yesterday I was in Federal Court on the same issue in
22 another case very similar to this and the Judge dismissed
23 all these Motions to Quash and very similar issues, but the
24 important thing to understand is well first of all subpoenas
25 don't go to individuals and that goes into the Rule 45

1 issue. The only reasons why we even quash a subpoena have
2 to deal with, you know, undue burden and so on. There's no
3 other, there is simply just no other section under Rule 45
4 that would apply to this case so where's the undue burden.
5 The ISP's are compensated for any costs to provide us
6 information. Other non-parties there's no undue burden
7 because they're not asked to do anything.

8 THE COURT: Yeah, because you don't know. I mean
9 don't know if you all got this, but I got this letter from
10 some charter subscriber case number 12-3972. I'm assuming
11 it maybe wasn't filed it was just sent in. This is someone
12 saying I don't know what's going on all I know is I have a
13 home computer. All I would do is I would come home and pay
14 my bills on line and all of a sudden I got a message from my
15 bill payment saying there was a problem and don't pay on
16 line and that's all she used it for and she doesn't know
17 what's going on.

18 MR. STEOOE: Well that's because she received a
19 letter from her ISP simply telling her that they were going
20 to release her information to us pursuant to the subpoena,
21 but she has no obligation or burden to do anything she's
22 just being notified because the Cable Act requires her to be
23 notified. We don't ask any of the non-parties other than
24 ISP's to do anything because obviously there's no order to
25 that effect. So the only entity that can possibly raise an

1 undue burden argument is the ISP's because they're the only
2 ones being asked to do anything. Now they haven't stated
3 why it's an undue burden to simply click on a few keys on
4 their computers and provide us information and get paid very
5 well for doing that at a price that they said and we just
6 pay every single time. Every ISP in the country that I'm
7 aware of has provided this information to our firm at some
8 point or another and has been compensated this isn't earth
9 shattering type of issue.

10 THE COURT: Okay but you are aware the first time
11 your co-counsel came in here and asked us for this I believe
12 there was 900, 400, 400 different ISP's that were listed?

13 MR. STEOOE: The reason why was because--

14 THE COURT: And I said no you need to show me
15 somehow, how these are all related. I had a feeling there
16 would be much more people in the courtroom objecting if
17 there's 400 people.

18 MR. STEOOE: I understand why it's a
19 comprehensive list because we had a different case last year
20 there was requests to simply just list any possible person
21 that may get a subpoena. We didn't subpoena 400 people, all
22 right, that's just a all the ISP's in America. There's no
23 tie in that we're going to pursue each one of those.

24 THE COURT: Okay but the Order that was requested
25 was for me to allow you to apparently do all the ISP's in

1 the United States.

2 MR. STEOOE: No.

3 THE COURT: That's what the Order was that you
4 submitted that's what you just said.

5 MR. STEOOE: No, it's my understanding that no,
6 no, it's my understanding that depending on where which ISP
7 had the information we are going to ask that ISP. So if
8 there's only three ISP's information that we needed we only
9 subpoena three.

10 THE COURT: Okay but what about the argument that
11 you're trying to get these ISP's and that there's very
12 little likelihood that you'd even get to the right person?

13 MR. STEOOE: Well I've heard this argument
14 before.

15 THE COURT: Because of wireless internet and 2.5
16 people that use it per time.

17 MR. STEOOE: I've heard this argument raised and
18 been unsuccessful almost every time that I've addressed it.
19 It's easy analogy, Judge, if you say this is a bank robbery
20 and the witness sees a different license or a license plate
21 on a car, right, and the person owns the car says no, no, do
22 not look up who's the owner of this car, don't do this.
23 Well it may not have been the owner of the car, okay, but
24 chances are as one of the Judges said in court recently, the
25 chances are either it is the person or that person will lead

1 you to the person because obviously if we don't know who--

2 THE COURT: Okay sir, that analogy doesn't really
3 work because that was already found unconstitutional in our
4 State. The idea of just bringing people to court for the
5 camera taking their license plate because anyone could be
6 driving the car and you don't know that that person was
7 guilty of driving the car so that analogy doesn't work
8 because we found that was unconstitutional because just
9 because you have the license plate of the car doesn't mean
10 you have the right driver so that's the same kind of
11 analogy. Just because you have the ISP address doesn't mean
12 that you have the right person.

13 MR. STEOOE: Yep.

14 THE COURT: Okay I don't know think we can get
15 past jurisdiction.

16 MR. STEOOE: Okay.

17 THE COURT: So I'm going to dismiss the whole
18 thing and find there is not jurisdiction because I don't
19 think that you're a foreign limited liability company that
20 has, that's transacting business in the State that you've
21 documented anything that you can maintain or bring any
22 action, suit or proceeding in a State, in a Court in the
23 State under § 322b.94.

24 MR. STEOOE: Your Honor, I didn't address that,
25 Your Honor, I don't think it's, with all due respect, I have

1 to fight for my client's rights here. We at least need a
2 chance. My co-counsel's the one that's going to address
3 that issue he hasn't even spoken. Five people spoke on the
4 other side. Isn't there an opportunity that my client gets
5 to at least say something to address the concern?

6 THE COURT: I thought you were. I thought he
7 did.

8 MR. STEOOE: No, I haven't talked about it I said
9 my co-counsel would address the one issue that is raised by
10 Mr. Sheu.

11 THE COURT: He did he said that you weren't
12 transacting business you addressed that. You said you
13 weren't transacting business because you were a victim of a
14 crime.

15 MR. STEOOE: I believe my co-client said--

16 THE COURT: And I don't buy that I don't buy
17 that.

18 MR. STEOOE: Your Honor.

19 THE COURT: You have to have something you just
20 can't be a foreign LLC coming into our State without filing
21 the Certificate.

22 MR. HANSMEIER: Your Honor, I understand your
23 concern. We'll be glad to file the Certificate. Would the
24 Court consider staying the case pending our receipt of the
25 Certificate of Authority for Minnesota? Seventy bucks we

1 can get right away.

2 THE COURT: Well gosh, hasn't this case been
3 pending and this motion I thought you wanted it to be set in
4 December when I was out of town for a death in the family so
5 I think this case has been pending since October.

6 MR. STEOOE: That's true it's been pending since
7 October.

8 THE COURT: So that means you've had over three
9 months to do it.

10 MR. STEOOE: Well Your Honor, I don't believe
11 it's really going to be--been raised as an issue until I
12 think very recently.

13 THE COURT: In somebody's responses they pointed
14 out that some lawyer for Bassford came at the last time we
15 were at a hearing and I said well I have nothing in writing
16 I'm not going to take this argument but it was raised so you
17 knew at least that it was going to be raised from the last
18 hearing in December.

19 MR. HANSMEIER: Well I would just re-raise my
20 request, Your Honor, in cases like this where the Court's
21 find that there is you need a Certificate of Authority or
22 what have you, since it is such a simple ministerial act to
23 do the traditional approach because equities favor
24 stipulations on the merits so simply stay the case and we'll
25 have it today.

1 THE COURT: Okay, I don't see--

2 MR. STEOOE: And I further reiterate, Your Honor,
3 that no one has made a showing by affidavit, by motion, by
4 even stating any facts that what is example that we're doing
5 that constitute transacting business so just for the sake of
6 the record I would note that no one has submitted a single
7 fact that would tend to show a transacting business in
8 Minnesota.

9 THE COURT: I believe the interpretation of the
10 case I mean of the statute and I'll look, I'll look more at
11 it, I'll take it under advisement but I'm not going to allow
12 any post-hearing submissions. But I believe that the way--
13 it doesn't make sense for it to say for the legislature to
14 assume that any foreign limited liability company can sue in
15 our State whether or not you know if they're not transacting
16 business in the State. It doesn't make sense what you're
17 saying.

18 MR. HANSMEIER: Well I think it does make sense
19 and I think the policy reason behind filing requiring people
20 to file or file the Certificate of Authority, Certificate of
21 Qualification is to require foreign companies who are
22 transacting some form of business in Minnesota, so they're
23 making the Minnesota State, the Minnesota markets, the
24 Minnesota Services roads, what have you, they're not
25 registered in Minnesota so they can't be you know so someone

1 who wants to take an action against some foreign company
2 who's caused some harm in Minnesota can simply go and find
3 out the information from the Minnesota Secretary of State.
4 Okay here's where they're organized so forth and so on but
5 the idea that someone who is not making use of Minnesota
6 roads systems and everything else can be a victim,
7 victimized by someone in Minnesota and then--

8 THE COURT: But isn't the nature of your
9 victimization and the copyright infringement?

10 MR. HANSMEIER: Again that--

11 THE COURT: So you should be in Federal Court.

12 MR. HANSMEIER: That is an absolutely false
13 representation on their side. They have no basis for saying
14 this is a copyright infringement case. This is a common
15 thing that they do they just say well it's a copyright
16 infringement case and we say back to them okay, you think
17 it's a copyright infringement case, prove it, show some fact
18 that says this is a copyright infringement case. Tell us
19 the copyright work, tell us the date and time of the
20 infringement activity, show us copyrighted work, tell us
21 anything that would tend to show us any correspondence from
22 us that said this company is involved in copyright. They
23 just say it and they have no basis for doing it. I mean
24 they may as well say this is a hit and run case.

25 THE COURT: Okay so they don't so copyright

1 infringement but I'm just looking at your Complaint and you
2 also weren't here when it was just Mr. Dugas and Ms.
3 Morrison and so when Mr. Dugas brought this motion saying
4 yeah we want all these ISP's and Ms. Morrison I said any
5 objection? She just sat there and looked and said no, no
6 objection. I thought that's very strange that a Defendant
7 would have no objection to all of this other so it did
8 appear that there was some kind of illusion or plot, plan
9 going on and it looks like by Mr. Merkel's affidavit that
10 he's kind of agreeing with that.

11 MR. HANSMEIER: I think it's very natural for a
12 Defendant to want to say that this case is settled and
13 there's no reason for it to continue. But again, if there's
14 an agreement that he's going to be exonerated from
15 liability, I would expect to see something in writing. I
16 don't think I would--well our client is not agreed to settle
17 the matter I guess is the bottom line.

18 THE COURT: Okay. All right well I'll take this
19 matter under advisement. I'll review everything that's been
20 submitted but my tendency right now is to think that we
21 don't have jurisdiction.

22 MR. STEOOE: Your Honor, can we brief the issue
23 about the questions your concerns that you've raised and
24 provide within a few days some pleading addressing the
25 concerns that you raised?

1 THE COURT: Didn't they already raise that in
2 their first initial--I can't remember which documents I read
3 it in but wasn't it already raised and you have sufficient
4 time to reply and you have sufficient time to reply. Who
5 are you?

6 MR. LEVINTHAL: I apologize for my late arrival.
7 I'm here on behalf of Phil Gainsley. My name is Seth
8 Levinthal I'm representing a John Doe on behalf of Mr.
9 Gainsley he asked me to attend on his behalf and on behalf
10 of his client John Doe and he raised this argument in his
11 brief on December 12th. So it has been raised and they've
12 had plenty of time to respond.

13 THE COURT: And I'm sorry I did recognize you,
14 but I just didn't know what you had to do with this case.

15 MR. LEVINTHAL: And of course there would be no
16 reason that you would it was the last minute and Mr.
17 Gainsley said I haven't heard from the Court about appearing
18 by phone and he said 9:30 and whoops.

19 THE COURT: It was 8:30.

20 MR. LEVINTHAL: So I apologize for that.

21 THE COURT: Because I have already have the
22 request for last submissions is denied and I already have my
23 jury waiting. All right so the late submission is denied
24 and I already have all the information that I need and thank
25 you we'll note your appearance as well, Mr. Levinthal.

1 Thank you.

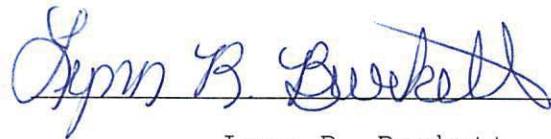
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4 STATE OF MINNESOTA)

5)

6 COUNTY OF HENNEPIN)

7
8 I, Lynn R. Burkett, do hereby certify that the above
9 and foregoing transcript is a true and correct transcript of my
10 stenograph notes and is a full, true and complete transcript of
11 the proceedings to the best of my ability.

12
13 Dated: March 4, 2013



14 Lynn R. Burkett
15 Official Court Reporter
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